



### **Why should YOU invest in the Chamber?**

The Chamber of Commerce organization is unique and is a partner to every business and every citizen. Here at the Delphos Area Chamber of Commerce, your investment is valued and appreciated as both an individual and as a business member in our community.

The Chamber benefits are all about what you make of them! The Chamber offers several events throughout the year providing knowledge and tactics on sustaining and enhancing your business and opportunities for new relations and exposure within the community. The Chamber enjoys giving back to our members with fun events for you and your employees to attend while always keeping the growth and success of your business as our first priority.

As you explore options of involvement and how to promote your business,  
please think of our Chamber.

There are many benefits that a business such as yours can take advantage of:

- Referral Services –If someone calls the Chamber looking for your type of business we refer your business first! As an investor we put your contact information in our Investor Directory.
- A presence on the Delphos Chamber website – whether you have a website or not, we will list you on ours! People can find you 24/7!
- Discounts on Workers Compensation Premiums and Health Insurance Benefits!
- Community support – Strong Chambers, help make great communities!
- Networking events! They are all about what you make of them: Exposure. Sponsorship opportunities. Re-connecting and meeting new business contacts.
- Monthly Newsletter with member and community news and updates

The benefits gained from investing in the Chamber are un-limited!

We would love the opportunity to work with you to maximize your potential growth. Please look over the enclosed information and call with any questions.

Sincerely,

Lindsey Lane  
Executive Director  
[310dacc@gmail.com](mailto:310dacc@gmail.com)



## Menu of Benefits

**The Delphos Area Chamber of Commerce strives to provide a variety of member-exclusive benefits to our investors. Whether it is advertising & promotion, cost-savings, networking opportunities or exposure in the community, we have a benefit for you!**

### PUBLICITY

**Business Referrals** ~We refer members first! We regularly receive requests for information on availability of goods and services from local businesses and we gladly give referrals ONLY for our members. Think of it like this, if we give your name and contact information once or 50 times throughout the year, chances are that the sales you make from that contact is going to pay for your membership with the DACC.

**Public Relations** ~The DACC office acts as a clearing house for a myriad of questions from the business community, visitors and Delphos residents. Share things with us such as community events, job openings, sales, business events, relocation information, anything that can help promote your business and our community. Space is available at the office to display your promotional materials, business cards, literature and event flyers. It is unfortunate when we have to tell people we don't have the information they're looking for. Remember, we only have the information that is given to us and your participation and involvement is key to maximizing your return. Stop in at the office to drop off materials or contact us for assistance.

**Ribbon Cuttings/Special Ceremonies** ~The Chamber conducts ribbon cutting ceremonies to welcome new investors to Delphos and the Chamber-business community. "Welcome Aboard" "Passing of the Torch" and "Breaking Ground" photos and announcements are available for existing businesses that are joining the Chamber or need to publicize a new development.

- *Contact the Chamber office to schedule your event. We will extend an invite to our Board of Directors, local media, & other community leaders (member email listing if business owner chooses). It is up to the business owner to put the event together, if you are hosting one, such as a grand opening. You are responsible for any additional marketing and may share promo materials to include in the invite. We simply show up with the scissors, ribbon and take a photo.*
- *The event must be scheduled through the Chamber in advance. Please provide a small write up about your business for local media to insert with the ribbon cutting ceremony photo. The photo and write up will be shared on our website and included in the monthly newsletter.*



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**Volunteer Opportunities** ~The success of the Delphos Area Chamber of Commerce and its work in the community depends on a strong, active volunteer force. As a member of the Chamber, you and others on your staff are welcome to apply to sit on our Board of Directors and/or actively participate at meetings and projects. Volunteering with the Chamber is the best way to become an even more visible and respected member of our community and to develop an ever greater number of relationships with member businesses.

**Mailing Labels** ~We offer printed address labels with current Chamber member businesses at your request.

- ♦ Cost: FREE to Members/ \$10.00 Non-Members (Non profits Free)

**Website Business Directory** ~As a member of the DACC, your business will be listed on the Chamber website for community members and potential customers to see. The Chamber website is kept up to date with member news, advertising and community events. Please contact us with your business events and promotions as well as job listings. Help us help you!

**Delphos Directory Booklet** ~The DACC distributes the Delphos Directory booklet. This full color, glossy directory highlights our community, churches, parks, organizations and local businesses. Please contact the Chamber to receive or have your booklets refilled.

- ♦ The Delphos Directory is updated every 3-5 years depending on knowledge of business development. Opportunity for advertisement in the directory will be extended to Chamber members at that time.

**Newsletter** ~A monthly newsletter is distributed through Constant Contact to over 350 recipients (and growing) keeping our members and the community updated on the Chamber world, our members and local events.

**Newsletter article opportunities include:**

- ♦ **Press Release: FREE** - Let us know if you are celebrating an award, a new employee, an expansion or remodel, a new product or service or anything that promotes your business!
- ♦ **Event Information** - Send us your event information and/or flier to have it added to the monthly newsletter or request a singular email to members highlighting your business and event.
- ♦ **Informational/Educational Article: FREE** – Submit an article that may benefit your fellow members and community, such as tips, tricks, advice, resources, etc.

**Facebook** ~ The Delphos Chamber Facebook page has become an effective resource for the business and residents of the community. The DACC “LIKES” all of our members’ pages and will share events, promotions and your business news and updates. Please contact the Chamber for any business happenings to be included. Like, share, comment and interact with our postings to gain further exposure!

- *Delphos Chamber events will have an event page on Facebook providing information, updates and networking opportunities through page interaction. Sponsorship recognition will be included on these event pages.*

## **DISCOUNTS & COST SAVING PROGRAMS**

**Online Marketing** (Constant Contact) ~Receive up to 20-25% off their entire suite of online marketing tools, including email marketing, online surveys, social campaigns, etc. If you're looking for an example of what you can create, check out our newsletter!

- Sign up for your FREE 60-day trial at [constantcontact.com/promo/chamber/signup](http://constantcontact.com/promo/chamber/signup) or call 855-797-4708 for more information.

**Group Rating Health Insurance** (Anthem Blue Cross & Blue Shield) ~Members with 2-50 employees can receive a 1.4% discount on their health plans, including industry-leading HSAs, HRAs, and HIAs.

- Visit [chambersaver.com/noacc](http://chambersaver.com/noacc) to request a free quote.  
You may also contact Stolly Insurance – Broker Jordan Martin, 419-227-2570 or call NOACC 866-466-6222 for more information.

**NOACC Prescription Savings Card** Simply create and print your FREE Prescription Drug Coupon Card and receive savings of up to 80% (discounts average roughly 30%) at more than 68,000 national and regional pharmacies. This coupon card can be used for potential savings on medications not covered by your insurance. Visit your chamber website to download card.

**SOCA Benefit Plan:** This self-funded health program can lead to more rate stability and is a smart solution that offers potential savings for groups with 50 or fewer employees. SOCA has teamed up with Anthem Blue Cross and Blue Shield to administer this plan and to provide stop loss coverage.

**Chamber Energy Program:** Community Energy Advisors (CEA) is a Public Utilities Commission of Ohio (PUCO) certified energy management firm that educates and empowers organizations to maximize the economics of their energy assets. By staying one step ahead of changes in the energy industry and utilizing analytics, advanced tariff modeling and reporting, CEA delivers a multitude of energy management solutions that positively impact customers' bills.

**Legal Shield ID Shield:** We believe every family and every business deserves affordable legal and identity theft protection. Including you. No matter how traumatic or trivial your situation is, and no matter how large or small your business, we are here to help. Give Todd Goodwin or Nick Goodwin a call at 855-294-0888 or email [Toddg@voluntarymkt.com](mailto:Toddg@voluntarymkt.com) or [Nickg@voluntarymkt.com](mailto:Nickg@voluntarymkt.com) with questions or schedule an appointment.

**Clark Schaefer Strategic HR inc.:** is an outsourced HR management firm working with organizations that have a lean HR or no HR department. Our HR experts' partner with you to support some or all of your HR needs, without adding headcount. For a free quote contact our expert, Becky Foster at 513-247-5891 or [BAFoster@strategichrinc.com](mailto:BAFoster@strategichrinc.com)

**SOCA Pooled Employer Plan:** Employers can offer retirement plans to their employees through a Pooled Employer Plan (PEP). In a PEP, employers of all sizes, industries, locations etc. join together and become a "member employer" through the SOCA Pooled Employer Plan (SOCA PEP). For more information contact Andy Hockman at 216-287-0042 or

[Andy.Hockman@ascensus.com](mailto:Andy.Hockman@ascensus.com)



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**Workers Comp: The Hunter Consulting Company** provides comprehensive consulting and claims administration in the area of workers' and unemployment compensation. The Group Rating program was designed to substantially reduce your company's rates, which in turn represent significant savings for your company. For more information contact Jeff Price at 513-372-8718 or [jprice@hunterconsulting.com](mailto:jprice@hunterconsulting.com)

**TeamWorx PEO:** Employers are able to run their payroll, taxes, under Teamworx's Fed ID instead of their own. Teamworx provides payroll, taxes, workers comp, unemployment/HR, safety services to their clients. For more information contact James Baker at 513-315-8834 or [jbaker@hunterconsulting.com](mailto:jbaker@hunterconsulting.com)

**Magnify Education: Empathy** is both a trait and a skill, our course Building Empathy cultivates increasing empathy through intention. This engaging, relatable, humorous, self-paced DEI animated video program is built for the CEO down to the first day employee. For more information contact Andrea Brady at 513-240-2870 or [andrea@schoolcommconsultants.com](mailto:andrea@schoolcommconsultants.com)

**Certificate of Origin:** Convenient, Fast, Secure – Save your members time and money with electronic Certificate of Origin verification through the experts, the American World Trade Chamber of Commerce. Electronic Certificates of Origin save on couriers and postage, guarantee same day processing and receive document authentication with the ICC and a QR code. Certificates are handled by experts who have been formally trained to ensure customs acceptance and forms are archived for data maintenance. Contact Alex Sonifrank for details 202-844-2641 or [asonifrank@atwcc.org](mailto:asonifrank@atwcc.org)

## **STAFF/BUSINESS DEVELOPMENT**

**Van Wert Area Safety Council** ~The DACC partners with the Van Wert Area Chamber of Commerce to bring you Van Wert Area Safety Council. This program runs July-June each year; businesses can earn up to 4% back for their business by meeting the BWC requirements.

•Contact your local BWC rep or the Van Wert Chamber office at 419-238-4390 for more information.

**Legislative Voice** ~Direct connection to Ohio Chamber of Commerce & U.S. Chamber of Commerce.

•Visit [ohiochamber.com](http://ohiochamber.com) or [uschamber.com](http://uschamber.com) to access all the resources available to you.



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## **NETWORKING & EVENTS**

**Leads Group** ~The DACC hosts LEADS groups that meet twice per month to exchange leads, build business relationships, increase exposure and increase sales.

♦ Cost: \$100.00 annually

•Please contact the DACC for application information.

### **Networking Events**

○Breakfast Briefings•Lunch & Learns•Night of Networking• Women in Business• Themed Programs

~Please take advantage of the sessions/programs held. The Chamber offers sessions with various topics that can impact and improve your business and community. The Chamber will run community and Chamber Member exclusive programs to increase community exposure and provide sponsorship opportunities.

~Take the Spotlight at one of our networking meetings or Chamber programs. We offer our members the opportunity to host, sponsor and present to gain maximum exposure for your business. This is a great way to network with fellow business owners and representatives from different industries. Be sure to bring plenty of business cards and join us for food, drinks, giveaways, networking and fun!

•Suggestions? Contact the Chamber if you wish to present a session or have a topic that you would like to have discussed. The more we know the more we grow!

•Invitations are sent via email, so make sure you are on our mailing list!

### **Delphos Chamber Annual Dinner & Awards**

~The Chamber Annual Dinner & Awards is looked forward to every year and one of our biggest events to both sponsor and attend. The Annual Dinner provides the opportunity to promote your business, network with your peers and offer a fun event for you and your employees. The Chamber Awards are The Chamber's way of recognizing and honoring our local businesses and organizations that make Delphos a great place to live, work and do business.

•Information regarding the Annual Dinner is advertised in January.



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## **COMMUNITY DEVELOPMENT**

~The DACC has long supported efforts to beautify and grow our community. For example, we are responsible for "Welcome to Delphos" signs at the edge of town, the flowers and banners that line Main St. and for the downtown decorations and music played at Christmas time. The DACC also hosts the Downtown Delphos Farmer's Market throughout the summer. We help out and participate in various community-minded projects and events throughout the year. The Delphos Area Chamber of Commerce and our Board of Directors are committed to supporting our community and continuing work towards making the Delphos area an even better place to work and live.

**Whether you have been a Chamber member for years, months or are interested in becoming an investor, we would like all businesses and organizations to know that we appreciate each and every one of you for the business you do and the commitment you have shown to the Delphos Area.**

**As always, the Chamber will continue to bring you a menu of benefits and programs that we feel will truly help your business prosper.**

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